

Workforce Innovation and Opportunity Act (WIOA) Disability Employment Accelerator (DEA) PY 2015/16

AWARD LIST AND PROJECT SUMMARIES

On June 10, 2016, \$1.4 million of WIOA, Governor's Discretionary 15 Percent funds were awarded to eight workforce development agencies under the DEA PY 2015/16 Solicitation for Proposals. Awardee Project List and Project Summaries are listed below. Award decisions are final.

PROJECT LIST

	APPLICANT NAME	COUNTY	TOTAL AWARD
1	Golden Sierra Job Training Agency	Alpine, El Dorado, Placer	\$150,000
2	NOVA Workforce Development	San Mateo	\$150,000
3	Verdugo Workforce Development Board	Los Angeles	\$178,571
4	Workforce Development Board of Madera County	Madera	\$178,572
5	North Central Counties Consortium	Colusa, Glenn, Sutter, Yuba	\$185,714
6	Sacramento Employment and Training Agency	Sacramento	\$185,714
7	San Francisco Office of Economic and Workforce Development	San Francisco	\$185,714
8	City of Los Angeles Economic and Workforce Development Department	Los Angeles	\$185,715

PROJECT SUMMARIES

See pages 2-9

Project Summaries

APPLICANT	GOLDEN SIERRA JOB TRAINING AGENCY 1919 Grass Valley Highway, Suite 100 Auburn, CA 95603
CONTACT	Ms. Darlene M. Galipo (530) 823-4635 x247 galipo@goldensierra.com
AWARD	\$150,000
INDUSTRY FOCUS	<ul style="list-style-type: none">• Hospitality and Tourism▪ Retail▪ Health Care Services▪ Education and Training▪ Construction Materials and Services▪ Business Services▪ Social Services
TARGETED PARTICIPANTS	20 Participants Individuals with physical, mental, cognitive and sensory disabilities
KEY PARTNERS	<ul style="list-style-type: none">• Department of Rehabilitation• Social Security Administration• Small Business Development Center• Employment Development Department• Placer Independent Resource Services• Placer County Economic Development• Placer County Health and Human Services• El Dorado County Economic Development• El Dorado County Health and Human Services• Sierra College: Disabled Student Services• South Lake Tahoe Community College• ACRT• Erickson Framing• Compassion Planet• The Eternity Project• The Welcome Center• Computer Addiction• Alta Regional Center• Thunder Valley Casino• Chambers of Commerce• Placer School for Adults• NorCal Center on Deafness• Intermotive Vehicle Controls
PROJECT DESCRIPTION	The project plan includes establishing 20 work-based learning opportunities that will lead to long-term employment, good wages, and a career ladder. To accomplish this, Golden Sierra’s business engagement and case management teams will work closely with employers in high-demand industry clusters to build relationships that result in individualized referrals of qualified people with disabilities (PWD). To ensure the support of the employers and to improve employment retention, the project plan will also include a business education component. These workshops and seminars will explain the value of hiring, training, and retaining PWD. Retention efforts will also be supported by 12 months of follow-up services for the participant. Follow-up services include individualized counseling regarding workplace issues and may include the continued development of learning skills, communication skills, and professional conduct skills.
EXPECTED OUTCOMES	20 Participants Served <ul style="list-style-type: none">▪ 16 Completing Earn and Learn Training▪ 16 Entered Unsubsidized Employment 5 Business Partners

Project Summaries

APPLICANT	NOVA WORKFORCE DEVELOPMENT 505 West Olive Avenue, Suite 550 Sunnyvale, California 94086
CONTACT	Mr. Luther Jackson (408) 730-7832 ljackson@novaworks.org
AWARD	\$150,000
INDUSTRY FOCUS	<ul style="list-style-type: none">Information and Communication Technology (ICT)
TARGETED PARTICIPANTS	20 Participants Individuals with physical, mental, cognitive, and sensory disabilities
KEY PARTNERS	<ul style="list-style-type: none">SAPMicrosoftEvoLibriMilken InstituteCalifornia TechnologiesEmployment Development DepartmentNew RelicMission CollegeFoothill CollegeExpandabilityDepartment of Rehabilitation
PROJECT DESCRIPTION	Identify an initial group of five major employers interested in expanding their employment and retention of PWD, with focus on the ICT employers who are part of the current diversity movement in the Silicon Valley. Work with these employers in developing a training and retention program for PWD. Recruit, screen and enroll unemployed PWD, with focus on persons with intellectual and developmental differences. Place 20 PWD with the five initial employers, and with other employers recruited to be part of this program. Implement the training/retention model at each employer site. Write up results and lessons learned for replication by other Workforce Development Boards in California.
EXPECTED OUTCOMES	20 Participants Served <ul style="list-style-type: none">18 Completing Earn and Learn Training18 Entered Unsubsidized Employment 2 Business Partners

Project Summaries

APPLICANT	VERDUGO WORKFORCE DEVELOPMENT BOARD 1255 S. Central Avenue Glendale, California 91204
CONTACT	Mr. Luther Jackson (408) 730-7832 ljackson@novaworks.org
AWARD	\$178,571
INDUSTRY FOCUS	<ul style="list-style-type: none">• Aerospace Product and Parts Manufacturing
TARGETED PARTICIPANTS	35 Participants Adults with Autism Spectrum Disorders
KEY PARTNERS	<ul style="list-style-type: none">• The Aerospace Defense Forum• United Aeronautical Corporation• City of Glendale/Verdugo Consortium• Glendale Community College (Training)• Glendale Community College: Disabled Students Programs & Services• Employment Development Department• Department of Rehabilitation• Haas Factory Outlet• California Manufacturing Technology Consulting• Frank D. Lanterman Regional Center• Exceptional Children’s Foundation; Autism Speaks• Foothill Special Education Local Planning Area (SELPA)• Superior Thread Rolling Company (Businesses)
PROJECT DESCRIPTION	<p>Partners will work together to establish processes that accommodate the needs of ASD customers. Customers will go through a comprehensive assessment including an intensive interview to determine interests and barriers. Assessments and tests results conducted by partners such as Lanterman Regional Center (LRC) and State of CA Department of Rehabilitation (DOR) will be used with customer authorization to avoid duplication.</p> <p>Following the assessment, trainees will be enrolled in the employer-designed CNC Machinist training. Training will include participation from employers who will introduce them to their workplace including culture, values and overall work environment.</p>
EXPECTED OUTCOMES	35 Participants Served – People with Disabilities (PWD) <ul style="list-style-type: none">• 15 Completing Earn and Learn Training• 12 Entered Industry Recognized Certificate Program• 10 Received Industry Recognized Certificate• 21 Entered Unsubsidized Employment 3 Business Partners

Project Summaries

APPLICANT	WORKFORCE DEVELOPMENT BOARD OF MADERA COUNTY 441 East Yosemite Avenue Madera, CA 93638
CONTACT	Ms. Elaine Craig (559) 662-4589 ecraig@maderaworkforce.org
AMOUNT	\$178,572
INDUSTRY FOCUS	<ul style="list-style-type: none">▪ Manufacturing▪ Agriculture▪ Health Care▪ Transportation and Logistics▪ Hospitality▪ Retail▪ Tourism
TARGETED PARTICIPANTS	35 Participants All people with disabilities (PWD)
KEY PARTNERS	<ul style="list-style-type: none">• Department of Rehabilitation• Social Security Administration• Maximus• Department of Social Services• Veteran Services – Employment Development Department• Madera County Behavioral Health• State Center Community College/Madera Center• Madera Adult School• Resources for Independence• Madera Rescue Mission• Madera Hope House• Madera County Office of Education• Community Action Partnership• Madera County Workforce Investment Corporation• Various employers, pre-apprenticeship programs, ETPL approved training providers, Chambers of Commerce, and Economic Development Commissions.
PROJECT DESCRIPTION	Expand opportunities for both classroom and work based training. Classroom training will result in an industry recognized credential and will continue to be combined with work-based learning activities as appropriate. All classroom based training will utilize approved providers or approved pre-apprentice/Apprenticeship programs. Will continue to identify subsidized employment options available to assist PWD in preparing for participation in training or to obtain and retain unsubsidized employment. A worksite agreement will be developed outlining specific information regarding skill gaps and development of skills in the areas of highest need. Connecting PWD with work based learning opportunities will promote upward mobility and retention, enabling the worker to become more competitive in the marketplace.
EXPECTED OUTCOMES	35 Participants Served <ul style="list-style-type: none">▪ 20 Completing Earn and Learn Training▪ 20 Entered Industry Recognized Certificate Program▪ 20 Received Industry Recognized Certificate▪ 20 Entered Unsubsidized Employment 2 Business Partners

Project Summaries

APPLICANT	NORTH CENTRAL COUNTIES CONSORTIUM (NCCC)
ADDRESS	1110 Civic Center Blvd., Suite 402A Yuba City, California 95993
CONTACT	Ms. Nancy Crooks (530) 822-7145 ncrooks@ncen.org
AMOUNT	\$185,714
INDUSTRY FOCUS	<ul style="list-style-type: none">• Construction• Health Care• Transportation• Retail• Social Services• Protective Services
TARGETED PARTICIPANTS	48 Participants The characteristics of the PWD target population are those primarily with mental health and physical disabilities and include: 1) special disabled or disabled veteran, 2) bi-polar disorder, 3) hearing impaired, and 4) other physical disabilities. In addition, other characteristics include: depression and post-traumatic stress disorder.
KEY PARTNERS	<ul style="list-style-type: none">• North Central Counties Consortium• Employment Development Department Veterans Outreach Program• State Department of Rehabilitation• Sutter County Health & Human Services• America’s Job Center of California in Colusa, Glenn, Sutter, and Yuba• Pride Industries• Goodwill Industries• Crossroads, Diversified• VIP Pets• Marshalls Department Store• Yuba County Health & Human Services
PROJECT DESCRIPTION	All NCCC America’s Job Centers of California have Business Services staff who work closely with local employers to develop work and training opportunities for people with disabilities. Depending on the assessment and need of the individual, we’ll determine the type of “Earn and Learn” activity that will be developed. Business Services staff will develop “Earn and Learn” opportunities utilizing OJT, transitional employment, work experience, and apprenticeships. The job centers conduct employment opportunities independently and in conjunction with other partner agencies. This activity includes a service delivery method to meet the needs of job seekers, employers, and targeted employer recruitment for high demand industries according to individual job seeker needs, desires, and skill levels. The AJCC staff are trained and knowledgeable regarding tax incentives and benefits. Coordination of services occurs with partner agencies to insure that all available resources are utilized when needed. Services such as job coaching are used to increase long-term employment and follow-up services are conducted for a minimum of 12 months to ensure job retention.
EXPECTED OUTCOMES	48 Participants Served <ul style="list-style-type: none">• 24 Completing Earn and Learn Training• 35 Entered Unsubsidized Employment• 5 Business Partners

Project Summaries

APPLICANT	SACRAMENTO EMPLOYMENT AND TRAINING AGENCY (SETA) 925 Del Paso Boulevard Sacramento, California 95815
CONTACT	Ms. Michelle O’Camb (916) 263-3868 michelle.o’camb@seta.net
AMOUNT	\$185,714
INDUSTRY FOCUS	<ul style="list-style-type: none">• Professional and Business Services• Leisure and Hospitality• Healthcare• Social Assistance
TARGETED PARTICIPANTS	43 Participants – People with Disabilities (PWD) Older youth and Adults with disabilities including Veterans who have intellectual, physical, developmental, and/or mental health disabilities
KEY PARTNERS	<ul style="list-style-type: none">• SMUD• PG&E• Starbucks• Safeway• Sutter Health• The Milken Institute• NorCal Center on Deafness• SSA Employment Networks• Department of Rehabilitation• U.S. Social Security Administration• Elk Grove Unified School District• Crossroads Diversified Services• State of California Eligible Training Providers• Department of Labor – Workforce Innovation and Opportunity Act• Sacramento Works – America’s Job Centers of California• Los Rios Community College District – Sacramento City College
PROJECT DESCRIPTION	Increase employment of PWD in regional high demand sectors through strategies that build upon the DEI program, including employer education and engagement, work-based learning, and a multi-disciplinary approach to job coaching/case management. Participants will be recruited from the DEI pool, Sacramento Works Job Centers (SWJCs), partner agencies including Sacramento City College DSPS, and other SETA programs focusing on youth and veterans.
EXPECTED OUTCOMES	43 Participants <ul style="list-style-type: none">• 11 Completing Earn and Learn Training• 5 Entered Industry Recognized Certificate Program• 4 Received Industry Recognized Certificate• 29 Entered Unsubsidized Employment 5 Business Partners

Project Summaries

APPLICANT	SAN FRANCISCO OFFICE OF ECONOMIC AND WORKFORCE DEVELOPMENT One South Van Ness Avenue, 5 th Floor San Francisco, California 94103
CONTACT	Mr. John Halpin (415) 701-4856 John.Halpin@sfgov.org
AMOUNT	\$185,714
INDUSTRY FOCUS	<ul style="list-style-type: none">• Hospitality• Recycling
TARGETED PARTICIPANTS	48 Participants Individuals with mental health disabilities as well as individuals with physical disabilities. We'll continue to serve individuals with developmental and physical disabilities, deaf and hard of hearing, mental health, substance abuse, veterans with disabilities, individuals with barriers to employment, and individuals with HIV/AIDS.
KEY PARTNERS	<ul style="list-style-type: none">• Bakeworks• Five Keys Charter School• Office of Economic & Workforce Development• Goodwill Industries Comprehensive Access Point (CAP) Recyclability
PROJECT DESCRIPTION	<p>OEWD will continue to work with employers in the hospitality sector to fill employment needs. By creating OJT opportunities in both hospitality and recycling industries it allows employers to hire directly from DEA. The OJT opportunity creates long term investments with employers and allows for opportunity to create new relationships with employers who are interested in OJT opportunities.</p> <p>As mentioned, San Francisco has implemented a policy for Zero Waste. In order, to support the Zero Waste Policy, OEWD will create OJT opportunities in the recycling industry through Toolworks Recyclability program as well as continuing to support the hospitality industry. Similar to the current model, the OJT investment will expand on existing and new employer relationships.</p> <p>Toolworks staff will provide retention and reemployment services beyond a year after placing PWDs in employment. Staff will continue to check-in with OJT employer host sites to understand the needs of the employer. Participants will be invited to participate in an alumni group, join the monthly job-clubs, and attend regularly scheduled check-ins with Toolworks staff. OEWD will leverage Ticket to Work funds to provide incentives for participants. OEWD is also implementing a customer satisfaction survey and will include incentives for participants to participate.</p>
EXPECTED OUTCOMES	48 Participants Served <ul style="list-style-type: none">• 22 Completing Earn and Learn Training• 17 Entered Industry Recognized Certificate Program• 13 Received Industry Recognized Certificate• 32 Entered Unsubsidized Employment 2 Business Partners

Project Summaries

APPLICANT	CITY OF LOS ANGELES ECONOMIC AND WORKFORCE DEVELOPMENT DEPARTMENT 1200 West 7 th Street, 6 th Floor Los Angeles, California 90012
CONTACT	Mr. Jaime Pacheco-Orozco (213) 744-7137 jaime.pacheco-orozco@lacity.org
AMOUNT	\$185,715
INDUSTRY FOCUS	<ul style="list-style-type: none">• Hospitality• Security
TARGETED PARTICIPANTS	49 Participants – People with Disabilities (PWD) <ul style="list-style-type: none">• Homeless• Re-entry• Long-term unemployed
KEY PARTNERS	<ul style="list-style-type: none">• AEG (Employer)• Department of Rehabilitation• Department of Mental Health• Department of Veteran Affairs• Los Angeles Trade Tech College• Los Angeles Community College• Homeboy Industries Inc. (Trainer/Employer)• County Department of Public Social Services• North American Securities (Trainer/Employer)• Department of Labor – Office of Federal Contract Compliance Program• Managed Career Solutions (Contractor – Hollywood Worksource Center)• Employment Development Department Disabled Veterans’ Outreach Program
PROJECT DESCRIPTION	<p>The current DEA program focuses on career pathways; an approach which includes assessment, basic skills training, on-the-job learning, resulting in industry recognized credential attainment and job retention. New DEA project funding ensures the City’s Workforce Delivery System (WDS) the resources needed to expand services for PWD to support continued sector-based employer engagement. The City will continue to expand and strengthen this system through strategic partnerships across all high-growth sectors. To address the greatest challenges, the career pathway strategy will continue to include a focus on PWD with multiple barriers. The DEA CM will negotiate career pathway training with regional industry sector employers, and will play a critical role in assisting job-seekers to achieve gainful employment.</p>
EXPECTED OUTCOMES	49 Participants Served <ul style="list-style-type: none">• 34 Completing Earn and Learn Training• 39 Entered Unsubsidized Employment 2 Business Partners
